

# Aaron Jones

## Principal Recruitment Consultant



### About me

I am responsible for headhunting the best talent in the software engineering industry. I guide and support my candidates in getting the most suitable role within my vast client base. These vary from Scale-Up to some of the biggest enterprise companies in the world. It is important that my support is with the client and candidate through the entire process by providing consistent feedback and insights.

My client base consists of one of the largest IT consultancies in Portugal and one of the top-rated FinTech companies globally. Meanwhile, I am branching out into the US to build a portfolio of unbelievable tech companies across America. My role involves the full 360 recruitment process, from resourcing candidates to winning new business and combining the two. It consists in helping/mentoring my colleagues, building out recent locations and being a cultural architect within the office.

### Expertise

- Senior leadership positions.
- Software Engineering
- Product, UX/UI, testing, DevOps, Support roles.
- Vast knowledge of the market.
- Niche skillsets.

### Clients



### Testimonials

“I had the opportunity to work with Aaron for a huge international project. Aaron delivers, as simple as that. Restless looking for the right candidates, fast evaluating and preparing them and always available to follow up on whatever is needed on both sides until all comes together in a closed deal! On top of that he is always on a positive note making it a pleasure to work with, even in the most stressful or complicated moments. We will work in the future again for sure.”

**Sergio Pinto from Neotalent (Novabase)**

## Testimonials

“Aaron has been fantastically successful for me and I have enjoyed the benefits of his representation. He worked very closely with me to not just “find me a job” but to secure a rewarding new position where I can thrive as I do everything I can to drive greater success for my new employer. Aaron “gets” the needs of both prospective employers and job seekers in ways that transcend that typical relationship. Anyone reading this should feel very comfortable working with Aaron to achieve their goals.”

“Aaron recently helped me transition to a Customer Success Engineer role in a vibrant and growing company. I am very happy and extremely impressed with his professionalism and patience through the entire process. He was helpful and resourceful at each step, providing regular updates with representatives and recruiters in the company. He has been a dependable guide on what to expect and even followed up to make sure I was happy with my experience after accepting my offer and starting with the new company. I cannot recommend him enough to anyone looking for a new opportunity! His professionalism and enthusiasm will be of great benefit, even in a complicated and constantly changing market.”

“Aaron recently helped me transition to a new senior technical role in a rapidly growing company. Throughout the recruitment process, Aaron provided clear, honest and helpful communication. When I found myself considering offers from multiple employers, Aaron was helpful in convincing me that his client was best aligned with my career goals, and in negotiating a package that met my expectations. Although I don't expect to be changing roles anytime soon, I would happily work with Aaron again, and would recommend him to any employers seeking senior technical professionals and any such professionals considering a move to a new role.”

