# **Agnes Hammer**

Senior Recruitment Consultant



#### About me

I head up our SaaS Sales Division for the German market here at ITR Partners, covering all roles that are part of the Sales Cycle such as SDR, Account Executive, Customer Success or niche roles. This includes all seniority levels, ranging from junior to senior and management positions. I am able to offer my clients access to my vast network of sales talent and can provide both the traditional support as an external recruiter – headhunting and leading talent through the recruitment process – and a tailored Embedded Talent Partner Solution during which I embed myself into my client's business and take care of their in-house sales recruitment.

## **Expertise**

• SaaS Sales

#### Clients







### **Testimonials**

Super efficient and effective is how I describe Agnes. During the second half of 2022, Agnes supported us in the hiring of Sales Development Reps. She tackled everything from initial interviews, qualification, and really helped us to get the best person for the job. Since we started working together, we hired some great members for our teams. Her turnaround times were always extremely fast and she made sure everyone kept their eye on the ball. If you're looking for someone to help you with your staffing needs, I'd highly recommend Agnes.

# Contact

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## **Testimonials**

Working with Agnes was a great pleasure and, above all, very successful!

She provided us with very good sales profiles and worked very hard which enabled us to achieve our hiring targets. Would love to work with her again in the future!

Agnes supported me very professionally in hiring Outbound SDRs and SDR-Team leads. I very much enjoyed her good eye for the right talents. Many of the hirings we have done together have proved to be very successful. Due to her enthusiasm and her objective and constructive mindset I never got the impression I was working with an external colleague. I would be very happy if our paths would cross again in the future so that we could continue our great collaboration.

Agnes is a wonderful person - in general, to work with as well as in scouting for talent! She is thorough and driven, yet really great at building rapport with people. These trades helped her (hence us) a lot, and she managed to close some very important key hires. At no point in the process did I ever perceive her as an "external recruiter". She was part of us! This also had a massive impact; she was so much "us" that I could fully trust her scouting for just the "right" talents! I really enjoyed working with Agnes very much - both personally as well as professionally!

Agnes was my first contact during the application process for Vimcar. She gave me a great and in-depth insight into what is required and how I can and will match those requirements. She uses her analyzing skills in a professional but easygoing way. I was amazed by her way of asking questions. Understanding the essence of a human's mindset after one short call and finding out if they match the company's expectations is not a simple task. Agnes is an absolute Pro-Recruiter. I'd let her choose and make an assessment for potential hirings at my own company. I wish her the best of luck!

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