

Wai Ho

Senior Recruitment Consultant



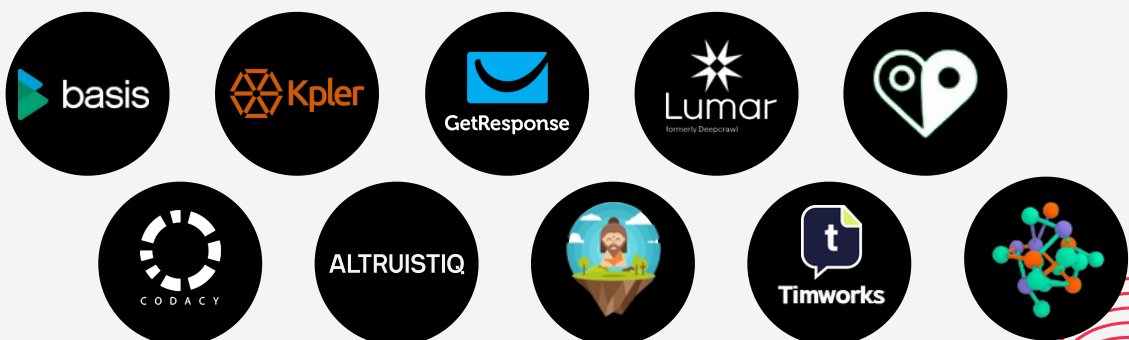
About me

I connect European and US tech companies with top Sales and Marketing talent. With a wealth of experience spanning both established enterprises and dynamic startups in Europe and the US, I offer a holistic view of the tech industry's diverse needs and growth prospects. I tap into my extensive network of candidates specialising in B2B SaaS growth marketing and tech sales to consistently deliver exceptional results.

A core aspect of my role is cultivating enduring client partnerships during their growth journeys. This involves proactive business development, meticulous candidate sourcing and screening, and end-to-end recruitment process management. My dedication to the tech space keeps me well-informed about the latest trends, enabling me to provide clients with invaluable guidance and innovative strategies.

In summary, my role as a facilitator between tech companies and top Sales and Marketing talent demands a blend of industry expertise, exceptional networking skills, and adaptability to the ever-evolving tech landscape. It's a gratifying position that allows me to drive my clients' teams' growth and success while contributing to the dynamic tech ecosystem.

Clients



Contact

waiho@itrpartners.co.uk

Overseas: 0330 052 2870

+441242 236460

+447814708360

Testimonials

“Wai is an exception amongst search and selection professionals, going the extra mile for both the candidate and client company to ensure complete alignment. Throughout the hiring process, Wai was highly responsive, transparent, always available (even weekends!), patient, and analytical. He understands that the only way to achieve a mutually successful placement is by managing expectations, wishes and goals. Every hiring process is different and Wai is an expert navigator through these. I have nothing but the highest praise for Wai, and unreservedly recommend him!”

VP of Marketing for Basis Technologies

“Wai is by far the best recruiter I have ever worked with. He is exceptional at finding job opportunities that are a good match with your skill set. He works closely with you to help you understand what the company is looking for in an employee and provides feedback (if needed) to help you with future interviews. Wai truly cares about his clients and does an amazing job standing out from his competition. I am excited to have made a good friend and will work with him on all future career changes.”

Partner Marketing Manager - Precisely



Contact

waiho@itrpartners.co.uk

Overseas: 0330 052 2870

+441242 236460

+447814708360